

The phone is answered within 2 rings

Showroom shelves are never empty

Customer quotes are generated and sent within an hour or notification sent within 5 minutes of any delays

In stock items ship same day

Always get all the information about a customer - phone, address, email address

Customers should never leave the shop empty handed - give a promotional item

Notify customer of an overdue account / account status

All sales order get a PO / credit card prior to shipping

Cash sales paid up front - no exceptions All order that require a build should have one All SAMPLE orders require a sales order

Sales orders to be produced one at a time. Clip boards to be returned to station at end of day. Incompleted sales orders to be returned to bin.

Incoming goods to be received same day

Sales orders are completed by date - back orders take priority

Salesman not to take stock without permission

All Hose assemblies to be inspected and tagged prior to delivery

All staff to have some knowledge of hose assemblies

Garbages to be emptied on smoke breaks

All lights, machinery and radios to be turned off prior to exiting at end of day

Make The Impossible Possible!

